

Food Business

Providing customers with high value-added products

The Distribution and Logistics Business addresses a wide range of food. We procure a variety of safe and reliable groceries, processed chicken products, fishery materials and processed marine products from countries around the world, including Japan, by diversifying the supply countries and increasing the degree of processing and sell them to supermarkets and restaurant and food service operators in Japan. We also focus on export and tripartite trade.



Developing and selling products that make customers think, "I wish I had something like this" — Food Wholesale Business

In the food export and import and wholesale business, we engage in the manufacture, import and sale of original products developed with different customers in Japan and overseas. The items handled in this business include grilled chicken, mixed vegetables and seafood tempura, white fish fries, squid fries, kushikatsu skewered fried meat and vegetables, takoyaki octopus balls and other frozen items; canned agricultural and fishery items, such as jam, tomatoes and tuna, dried food, dried pasta and udon, somen, soba, hiyamugi and harusame noodles; luxury grocery items, such as coffee and tea bags, other beverages, confectioneries, seasonings such as tsuyu and mirin, and other grocery items. We sell products we developed in accordance with customers' needs using our network.

We have a wide range of business partners including supermarkets, convenience stores, drugstores and restaurant chains. In the food wholesale business, we aim to satisfy customers by developing products that cannot be created by others from various perspectives, including as a manufacturer, a wholesaler and a trading company. Recently, we are conveying Japan's food culture to the world by exporting and selling products we developed.



One of the largest market shares in the handling of shellfish in Japan — Processed Marine Products Business

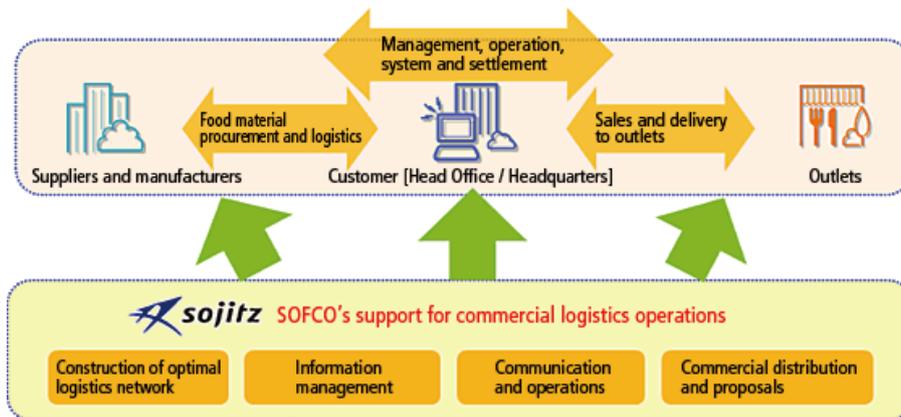
We import raw materials and manufactured items of marine products from around the world and sell them to a wide range of business categories, including food manufacturers, restaurant chains and volume retailers in Japan. We have one of the largest market shares in the handling of imported shellfish and sell them to meet wide-ranging needs, paying close attention to stable quality from the landing of raw materials to the processing of products. While the depletion of fishery resources has become an issue in recent years, we work to build a stable supply system by importing quality food items, making excellent use of a broad global network. We also aim to deliver delicious food items built up in Japan, a fishing nation, to the world.



Food Business

Offering one-stop support for commercial logistics operations of restaurant chains

The main characteristic of our Logistics Business lies in offering an integrated system and service encompassing all functions including the procurement of food materials, the development of recipes, the receipt and placement of orders, storage, logistics center operations, data management and delivery to outlets, rather than offering the logistics function alone. We will undertake to carry out all the backyard operations on a contracted basis to help restaurant and food service operators to increase their operational efficiency and cut their expenses.



SOFCO's one-stop service

We offer the compound services described below to provide one-stop support for customers' commercial logistics operations.

Construction of optimal logistical networks

With at least 20 SOFCO logistics centers from Hokkaido to Okinawa, an optimal logistics center matched with your outlet expansion will be constructed to help reduce the logistics cost.

Introduction of information systems

No initial investment will be incurred, as you will use general-purpose logistics management systems with the use of the Internet. They will collaborate with your existing systems to easily achieve the centralized management of orders received and placed, inventories and data.

A 24/7 multi-functional support center

The support center will deal with different kinds of operations related to logistics, which include not only the receipt and placement of orders but also inventory management, operation management, responses to inquiries from outlets, the headquarters and suppliers and handling of complaints on a 24/7 basis.

We undertake to conduct the logistics management operations carried out at your headquarters on contract to help reduce your expenses and improve operational efficiency.

Proposals on commercial logistics and food materials

We will make all kinds of proposals with the active use of the Group's network. These pertain not only to the procurement of food materials from Japan and abroad and the development of recipes, but also to different materials.

Support for overseas outlet launches

We will capitalize on the Sojitz Group's global network to provide support for the overseas expansion of outlets of various business types.

