

## Food Materials Business

### Supplying basic food materials to meet customers' needs

In the Food Materials Business, we handle basic ingredients such as sugar, flour and dairy products. We add extra value to basic food ingredients to develop materials that meet customers' needs.



### Selling basic food ingredients in Japan – Sugar & Food Materials Business

In the Sugar & Food Materials Business, we deal solely in domestic ingredients to sell the main materials used in customers' products. We endeavor to collect information about commodity market prices and demand-supply forecasts in a bid to respond to customers' needs.

#### [Sugar]

Sugar is a mainstay product among the basic food materials, and we hold a domestic market share of 8%. We supply it as a food material for a wide variety of applications, including confectionery, bread, beverages and tare sauces.

#### [High fructose and corn syrup]

It is widely used as a sweetener for beverages, confectionery items, bread and other food products.

#### [Flour]

It is commonly used for confectionery items, bread and noodles.



### Importing and developing food materials according to customers' needs – Food Materials Development Business

In the Food Materials Development Business, we undertake the development of food materials in response to customers' needs on the basis of basic ingredients handled by the Food Materials Business, and import and sell them. We provide solutions in accordance with our mission of satisfying every single need of customers, for instance improvements in price, quality and production efficiency.

#### [Blending of ingredients]

We blend ingredients such as sugar with flour, or a dairy product with sugar outside Japan to import them for sale in response to the different needs of customers.

#### [Dairy products]

For frozen sweets and other desserts, we handle mainly dairy products overseas, and butter, skimmed milk powder and sweetened condensed milk in Japan.

#### [Modified starch]

We import overseas modified starch to sell it as an ingredient for noodles and fish cake products.



### One of the largest market shares in sales of professional-use Belgian chocolate and the handling of various kinds of cocoa products—Confectionery Foodstuffs Business

We import and sell professional-use chocolate from Belgium and other overseas countries and boast one of the largest market shares in Japan. We also import and sell a variety of cocoa products that are used to manufacture chocolate, confectionery items and frozen sweets. In addition, we offer a one-stop service that supplies raw materials for confectionery items and bread that we offer, including flour, sugar, fats and oils, to meet customers' needs.

